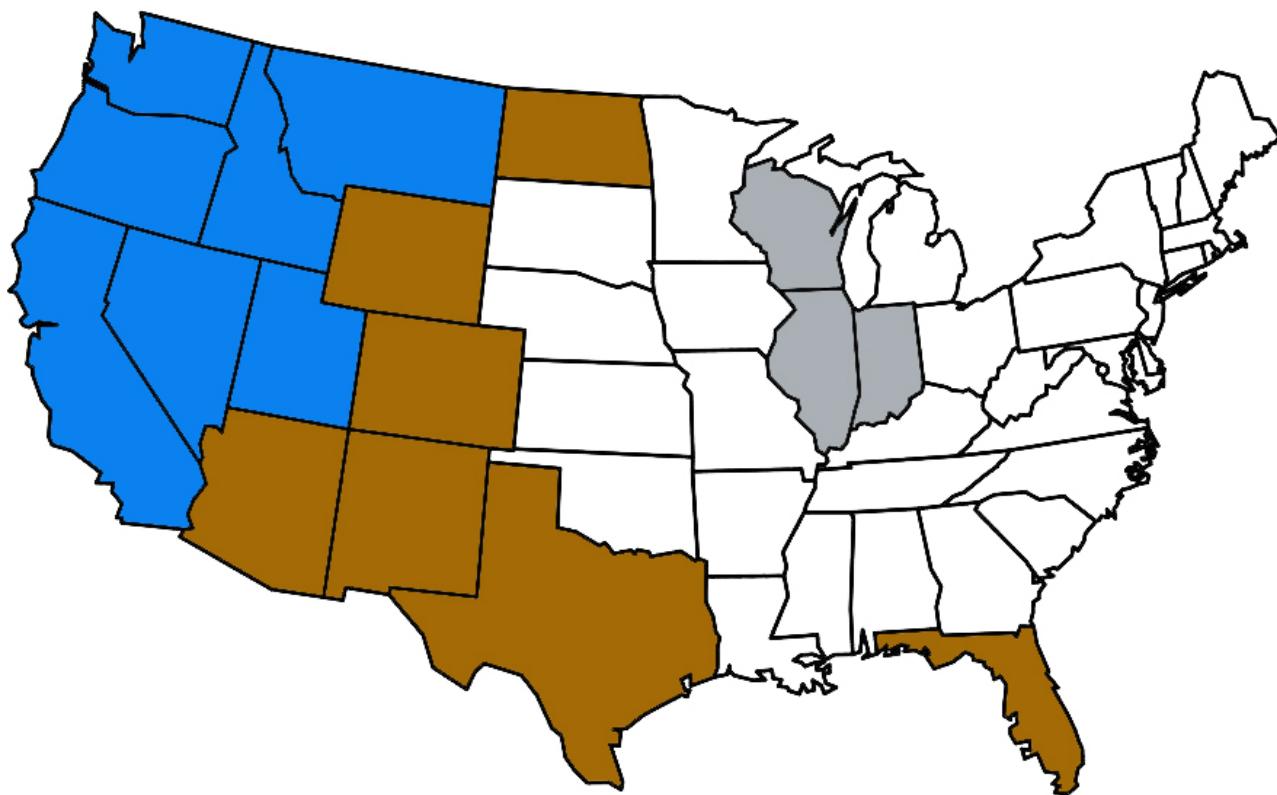




FLAT RATE SHIPPING

Shipping rates are based on full wholesale value of products in the shipment. Shipping on all discounted merchandise is billed at the non-discounted, full wholesale price. Additional charges may apply for larger items*. Items such as free displayers incur a shipping charge based on the wholesale price of the display. When shipping to Alaska, Hawaii or internationally, standard shipping charges will apply. Shipping cost is calculated after order is complete and will appear on your invoice. Rates are subject to change.

Please refer to the chart below to determine the shipping rate for your state.



10%: Illinois, Indiana, Wisconsin

12%: Alabama, Arkansas, Connecticut, Delaware, Georgia, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, New Hampshire, New Jersey, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Vermont, Virginia, Washington DC, West Virginia

14%: Arizona, Colorado, Florida, New Mexico, North Dakota, Texas, Wyoming

16%: California, Idaho, Montana, Nevada, Oregon, Utah, Washington

*Large items, as indicated in the catalog with a carton icon, will carry an additional 10% of wholesale charge on top of standard shipping charges. Oversized items, as indicated in the catalog with a truck icon, will carry an additional \$180 charge on top of standard shipping charges. In both cases, these are charges that UPS has put in place.



FLAT RATE SHIPPING FAQ

Q: Does flat rate shipping apply to all shipments?

A: The program applies to all orders shipping standard UPS Ground, FedEx or USPS that are billed through Roman's account in the contiguous 48 states.

Q: Does flat rate shipping apply to Alaska, Hawaii and international orders?

A: The flat rate shipping only applies to the contiguous lower 48 states. Canada has a separate program that applies to orders shipping to that country.

Q: Do back orders qualify for flat rate shipping?

A: Yes, the flat rate will apply to back orders that are billed through Roman's UPS Ground, FedEx, and USPS accounts.

Q: Does flat rate shipping apply to drop ship orders?

A: Drop ship orders do not qualify. They will be billed standard UPS Ground, FedEx or USPS charges, which could include additional charges such as residential delivery, large parcel surcharge, etc.

Q: How is the shipping percentage calculated?

A: The Flat Rate is based on the wholesale (non-discounted) value of the order. See the map to identify what percentage you pay in various parts of the country.

Q: Why do some items carry an additional fee and how can I identify these items?

A: Some items are oversized, and UPS, FedEx and USPS charge additional fees when shipping these items. The items are marked in the Roman catalogs by carton and truck icons after their bar codes.

Q: Can customers continue to use their own UPS account numbers and/or FedEx Ground Collect accounts for shipping charges?

A: Yes, a customer may choose to use his own UPS/FedEx account, however, the flat shipping rate is no longer applicable.