



DROP SHIP PROGRAM

Purpose: To offer retailers the ability to drop ship Roman items without having to hold inventory at their location.

Products: Roman will drop ship any item in the line that meets our drop ship criteria

Discount/Terms: Wholesale / Net 30

Program Code: **DROP26**

Retailer Benefits:

1. Retailer has no inventory risk
2. Retailer offers a wider variety of product to the consumer
3. Retailer minimizes their overhead by having Roman ship the product

Delivery: Roman will ship in stock, allocated merchandise in 2 to 3 business days from receipt of order, pending credit approval. Orders received after 1:00 pm (CT) will be considered received the next business day.

Minimum Order: \$500 up-front for new customers, followed by \$30 drop ship orders;
\$30 drop ship orders for established customers

Reorders: \$30 wholesale

Roman Contact: Roman Sales Directors

Other Information: All orders must be submitted to Roman electronically via EDI, emailed orders in .csv, x.txt or .xml format or through retailers.roman.com. Roman's IS Department requires up to 30 days to establish an interface with a new drop ship customer upon receipt of all EDI information. For questions regarding automated requirements, you should contact Roman's Sales Department

Drop ship only applies to the contiguous 48 United States.

Return Policy – Roman's standard return policy will apply.