



DROP SHIP PROGRAM

- Purpose:** To offer retailers the ability to drop ship Roman items without having to hold inventory at their location.
- Products:** Roman will drop ship any item in the line that meets our drop ship criteria. Drop ship eligibility can be found under each item's details on retailers.roman.com. Complete list of eligible items can be found on the Rep Website.
- Discount/Terms:** Wholesale / Net 30
- Program Code:** **DROP26**
- Retailer Benefits:**
1. Retailer has no inventory risk
 2. Retailer offers a wider variety of product to the consumer
 3. Retailer minimizes their overhead by having Roman ship the product
- Delivery:** Roman will ship in stock, allocated merchandise in 2 to 4 business days from receipt of order, pending credit approval.
- Minimum Order:** \$500 up-front for new customers, followed by \$30 drop ship orders
- Reorders:** \$30 wholesale
- Roman Contact:** Roman Sales Directors
- Other Information:** Customers participating within our drop ship program must have a separate account set up for these orders. Drop ship orders cannot be placed under a customer's store account. All orders must be submitted to Roman electronically via EDI, emailed orders in .csv, x.txt or .xml format or through retailers.roman.com. Roman's IS Department requires up to 30 days to establish an interface with a new drop ship customer upon receipt of all EDI information. For questions regarding automated requirements, you should contact Roman's Sales Department. Drop ship only applies to the contiguous 48 United States. Roman's standard return policy will apply.